

**Attachment G**

**Biographies of Key Personnel**

## **MANAGEMENT BIOGRAPHIES OF DIGITAL BROADBAND COMMUNICATIONS, INC.**

### **Thomas F. Gillett, Chairman of the Board**

Thomas F. Gillett has 30 years of experience in telecommunications. Mr. Gillett began his career with AT&T and went on to become one of the founders of two multi-billion dollar publicly traded telecommunications companies.

Mr. Gillett's most recent founding role was with MetroNet Communications in Canada. MetroNet was Canada's first competitive telephone company. His roles included Chief Technology Officer and Senior Vice President Business Development. He directed the planning, investment, construction, and activation of telecommunications networks throughout Canada. He also led major strategic alliances, including a \$1 billion acquisition of another Canadian telecommunications company. He was directly involved with raising over \$2 billion in equity and debt capital. In 1999, MetroNet merged with AT&T Canada when AT&T agreed to acquire all of MetroNet.

Prior to moving to Canada to be a part of MetroNet, Mr. Gillett was one of the original founders of Brooks Fiber Properties. Brooks was a United States based competitive telecommunications company that built new networks in 42 cities. He was the President of Brooks' first telecom venture and also was President of GLA, Brooks' international consulting company. In 1997, Brooks was sold to WorldCom.

Prior to Brooks, Mr. Gillett was the Vice President of Technology Transfer and Business Development at Cable Television Laboratories, the R&D consortium of the cable television industry. He was the second employee hired at the Labs, reporting to the CEO, and helped build its staff. He worked on strategic issues for the cable TV industry and developed new network concepts. Mr. Gillett also testified before the US Senate and House about the future of America's telecommunications infrastructure.

Mr. Gillett has 19 years of experience from GTE and AT&T. He held several management positions, from manager to director, in engineering, marketing, planning, and business development roles. At GTE, he conceived, planned and directed their Cerritos test bed, a citywide advanced technology and new services effort. For those efforts he was highlighted in Fortune magazine, discussed in media such as The New York Times, and selected in 1989 as Fiber Optics Man of the Year.

Mr. Gillett holds undergraduate and graduate degrees in Management Engineering and Management from Rensselaer Polytechnic Institute.

**Valeri A. Marks,  
President and Chief Executive Officer (CEO)**

Valeri A. Marks joined Digital Broadband Communications in July 2000 as President and CEO. Ms. Marks brings 20 years of extensive telecommunications, Internet and entrepreneurial business experience from a successful career that spans leadership positions at both Southwestern Bell Communications (SBC) and Ameritech.

Ms. Marks most recently served as President and CEO of SBC Internet Services, a division of SBC providing consumer and business Internet and IP services. She shouldered full profit and loss responsibility while growing the division to nearly one million customers.

Prior to her work at SBC, Ms. Marks was President of Ameritech's Interactive Media Services division where she led Ameritech.net to a number one rating as the best regional Internet Service Provider (ISP) in the nation. She also led the launch of the company's Internet product portfolio, which included Ameritech yellowpages.net (an online shopping and directory service), dial-up Internet access, Ameritech.net (SM), high-speed access, business IP services, Web site development and Web hosting.

Previously, Ms. Marks worked in a variety of general management positions across the Ameritech region and also led a key business initiative at New Zealand Telecom.

Ms. Marks holds a BS degree in Math and Computer Science from Franklin College in Indiana and received an MBA degree from the University of Michigan.

**Stephen Catanzano,  
Senior Vice President, Business Development & Co-Founder**

As Senior Vice President of Business Development, Stephen Catanzano has the responsibility for the strategic business development of Digital Broadband Communications. This role includes regulatory, new city deployment planning and product and service development.

Mr. Catanzano joined Digital Broadband Communication from Aware, Inc. where he was the Director of Business Development and Global Accounts. Aware is one of five core technology developers for ADSL Technology.

Prior to Aware, Mr. Catanzano worked as the Market Development Manager and Internet Market Development Manager for the Shiva Corporation, the original developer of "Remote Access" concepts, products and technology. He was responsible for developing and managing strategic accounts with companies such as Netscape and Microsoft. He also pioneered Shiva's efforts in the United States and Asia Pacific region to sell products in the Internet marketplace.

Prior to his role at Aware and Shiva, Mr. Catanzano owned the Mutual Fund Investment Group in Wellesley, MA, an Investment Company with the Securities Exchange Commission and a member of the National Association of Securities Dealers. Mr. Catanzano was the registered principal of the firm. While in college, he also owned a mail order catalog business called Sports Image.

Mr. Catanzano currently holds a BS degree from Bentley College in finance. He is completing a MBA degree from Babson College, focused on Entrepreneurship.

**Mark Dunn,  
Chief Technology Officer (CTO) and Co-Founder**

Mark Dunn brings expertise in both DSL technologies and the development and implementation of fault tolerant networks to Digital Broadband Communications. He is responsible for developing, operating and expanding the Digital Broadband communications network.

Mr. Dunn has spent 14 years in the high technology field focusing on the design, deployment and management of data communications, telecommunications, computer networking and remote access systems.

Most recently, Mr. Dunn served as the Applications Engineering Manager at Aware Inc. where he gained industry-leading experience with xDSL products and technologies. The Applications Engineering department, which Mr. Dunn created and headed, was a multifunction department comprised of technical support, sales support, as well as application engineering.

Mr. Dunn was previously employed at the Naval Underwater System Center in Newport, RI. There he designed digital signal processing and data communications systems for the collection of acoustic data to support sonar system development. During this time he served on special assignment at the headquarters of the Submarine Force, US Atlantic Fleet in Norfolk, VA. There he designed ultra-reliable data transmissions systems for communicating with submarines at sea.

Mr. Dunn has gained network and operations experience in key consulting and management areas within the telecommunications and DSL industries. As a Technical Consultant with Shiva Corporation, Mr. Dunn consulted in the areas of remote access, security and network design to Shiva corporate, ISPs and telecommunications customers.

Mr. Dunn holds a BS degree in Electrical Engineering from Union College in Schenectady, NY.

**Don DeNovellis**  
**Chief Financial Officer (CFO)**

Don DeNovellis joined Digital Broadband Communications in August 2000 and is responsible for the company's financial functions. As a seasoned finance and administration executive, Mr. DeNovellis brings excellent strategic, problem solving and analytical skills to his role at Digital Broadband.

Before joining Digital Broadband, Mr. DeNovellis was Vice President and Chief Financial Officer of CO Space Inc., a provider of collocation and technical services to the telecommunications and data storage markets. He played a key role in the merger of CO Space with InterNap Network Services Corporation, a publicly traded, high-performance Internet company. From 1993 -1999 Mr. DeNovellis was Executive Vice President, Finance and Administration and Chief Financial Officer at the Ekco Group Inc., where he was responsible for corporate and business unit strategy, capital management and financial functions.

Previously, Mr. DeNovellis held key leadership positions with Xerox Corporation. His responsibilities at Xerox included the restructuring of an \$11 billion property casualty insurance subsidiary and management of finance functions at Crum and Forster and at VMS Realty Partners, a \$7 billion real estate company.

Mr. DeNovellis holds a BS degree in Business Administration from Drexel University and is a registered CPA in New York and Connecticut.

**Julie S. Blouse,  
Chief Information Officer (CIO)**

Julie S. Blouse joined Digital Broadband in August 2000 as Chief Information Officer (CIO) and brings to the position 20 years of progressive experience in the area of Information Technology (IT).

Prior to joining the company, Ms. Blouse was Senior Vice President and CIO at GST Telecommunications where she provided strategic and tactical direction for all IT initiatives - ensuring that the technology infrastructure supported current needs and future growth plans.

From 1986 to 1997 Ms. Blouse held a variety of management and systems analyst positions at PTI Systems in Vancouver, Washington. As Manager of Application Systems she was responsible for the telephone operation business including production, projects and enhancements activities. In the role of Supervisor of Applications Systems at PTI, Ms. Blouse directed project teams on a variety of applications focusing on billing, message processing, facilities management, order management and trouble ticketing. Other positions included Project Leader of major software development efforts.

Ms. Blouse studied Computer Science and General Business at Portland State University in Oregon.

**Sean M. Dandley,  
Senior Vice President, Marketing and Sales**

Sean Dandley joined Digital Broadband Communications in October of 1999 and is responsible for the company's sales and marketing activities.

Mr. Dandley, former CEO & President of Sales for DSCI, has worked in the telecommunications field for the past 12 years. He has created national and regional sales organizations that have provided superior service and garnered high customer loyalty. Mr. Dandley guided DSCI from its start in March of 1998 through its explosive growth to \$10 million in revenues in calendar year 1999.

Prior to founding DSCI Mr. Dandley established a distinguished sales career with positions at Eastern Telecom and USTelecenters. At Eastern Telecom, a network sales agent for Bell Atlantic, Southern New England Telephone and Bell south, Mr. Dandley managed sales professionals and seven sales offices located in five states. Prior to entering sales management, Mr. Dandley was the operations manager of Protocol Communications, one of New England's largest call centers.

Mr. Dandley holds a BA degree from the University of Massachusetts, Amherst and a MBA degree from Bentley College. Mr. Dandley has also attended the U.S. Army Officers Basic Course – Ordnance.



**Michael P. Duffy ,  
Senior Vice President, General Counsel and Secretary**

Michael Duffy joined Digital Broadband Communications in December 1999.

From 1996 through 1999, Mr. Duffy was Senior Vice President, General Counsel and Secretary of ETC w/tci, Inc., a subsidiary of TCI Ventures / Liberty Media. ETC managed a portfolio of established and start-up businesses which developed and distributed a wide range of for-profit education, training and communications services and products. At ETC, Mr. Duffy was responsible for acquisition, investment, financing, sale, integration and liquidation transactions for ETC's portfolio of businesses. Mr. Duffy also managed all legal and regulatory matters for ETC's portfolio of businesses, established ETC's legal department, and supervised two internal counsel and teams of external counsel on corporate, litigation, employment and regulatory matters.

From 1986 through 1996, Mr. Duffy practiced law at Ropes & Gray in Boston where he advised public and private companies on domestic and international corporate transactions and general corporate matters including: mergers, acquisitions and joint ventures, public and private offerings, senior, mezzanine and equity financings, public disclosure and reporting, corporate governance, regulatory matters, and executive compensation.

Mr. Duffy holds an AB degree, magna cum laude, from Harvard College and law degrees from the University of Oxford and the University of Pennsylvania. Mr. Duffy is admitted to practice law in Massachusetts and the District of Columbia.

**David J. Blahnik,  
Vice President, Corporate Development**

Mr. Blahnik joined Digital Broadband Corporation in November 1999 and is responsible for the company's business and strategic planning initiatives, mergers and acquisitions, and alliance coordination.

Mr. Blahnik has over fourteen years of advanced business and management experience, with the past five years specifically focused on business development, strategic planning, and mergers and acquisitions in the competitive telecommunications industry.

From 1997 through 1999, Mr. Blahnik was Director of Business Development for MetroNet Communications (now AT&T Canada), a Canadian CLEC. His early responsibilities at MetroNet included a variety of roles during the company's start-up phase, including business and strategic planning, new city evaluations and analyses. Additionally his responsibilities included a variety of business development initiatives in the company's new markets, including the coordination of mergers and acquisitions and city activation tasks. Most recently, Mr. Blahnik was responsible for MetroNet/AT&T Canada's national municipal affairs and building access programs.

From 1995 through 1997, Mr. Blahnik was a Director of Business Operations and Senior Consultant for GLA International, an international consulting division of Brooks Fiber Properties. At Brooks, Mr. Blahnik's responsibilities included business planning, strategic analysis, due diligence and mergers and acquisitions evaluations for both internal Brooks initiatives and outside consulting clients including companies and investors in the Cable TV, CLEC and utility/telecommunications industries.

Mr. Blahnik has a BS degree in Accounting from Southwest Missouri State, an MBA in Finance from the University of Missouri, and a Masters in International Affairs from Washington University in St. Louis.

**Theresa M. Landers**  
**Vice President, Network Services**

Theresa M. Landers joined Digital Broadband Communications as Vice President of Network Services in July 1999 following her twenty-year career in engineering with Bell Atlantic. Ms. Landers is currently responsible for the planning, construction and capacity management of the Digital Broadband Communications Network and has responsibility for the site construction and equipment installation at each of the collocation sites within the ILEC central offices. She brings to Digital Broadband expertise in areas of transmission systems planning, network design and automated provisioning, and planning systems.

At Bell Atlantic Ms. Landers held key management positions in both engineering and operations and was recognized with achievement awards for leadership and technical excellence. Most recently Ms. Landers was responsible for the buildout of the entire Bell Atlantic Interoffice Facility network for New England. Previously, she managed Enterprise Network Planning and Support when she was responsible for Tier 2 support of Corporate Datakit and Packet x.25 networks and for the planning of TX3/TNET networks. She also managed development of integrated tactical and strategic Information Technology plans for the Enterprise Infrastructure.

Ms. Landers holds a BS degree in Management Engineering from Worcester Polytechnic Institute and a MBA degree in Management Information Systems from Boston University.

**Steve Melanson,  
Vice President, Customer Services**

Steve Melanson joined Digital Broadband Communications as Vice President of Customer Services in June 1999. Mr. Melanson has built Digital Broadband's Customer Care organization, its Network Operations organization - including Digital Broadband's "Center of Excellence" - and its Service Delivery organization. Mr. Melanson has also developed quality assurance metrics for the Digital Broadband Communications Network (DBCN) as well as customer satisfaction metrics.

Prior to joining Digital Broadband, Mr. Melanson served in key operations management positions over a 12-year career including roles at iBasis Inc., a leading provider of Voice-over-IP (VoIP) solutions, and PictureTel Corporation, a leading provider of videoconferencing equipment and services. During his career, Mr. Melanson drove the successful design and implementation of high quality operational initiatives.

Prior to his career as an Operations executive, Mr. Melanson served as an Operations officer in the United States Coast Guard.

Mr. Melanson holds a BS degree in Mathematics and Computer Science from the United States Coast Guard Academy.